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HAMILTON PLACE CONVENTION
CENTRE, INC. _ FINANCIAL
STATEMENTS FOR THE YEAR
ENDED DECEMBER 31, 1984

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THE HAMILTON PLACE CONVENTION CENTRE, INC.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 1984



Spicer MacGillivray

Chartered Accountants

M.P.O. BOX 679,
4 HUGHSON STREET SOUTH
HAMILTON, ONTARIO L8N 3M5
TELEPHONE: (416) 523-7732
CABLE: ESSANO HAMILTON

AUDITORS' REPORT

To the Directors of
The Hamilton Place
Convention Centre, Inc.

We have examined the balance sheet of The Hamilton Place Convention Centre, Inc. as at December 31, 1984 and the statement of revenue and expenditure for the year then ended. Our examination was made in accordance with generally accepted auditing standards and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the company as at December 31, 1984 and the results of its operations for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

March 11, 1985.

Spicer MacGillivray

CHARTERED ACCOUNTANTS.

THE HAMILTON PLACE CONVENTION CENTRE, INC.
BALANCE SHEET
AS AT DECEMBER 31, 1984
(with comparative figures for 1983)

A S S E T S

	1984	1983
CURRENT ASSETS		
Imprest funds	\$ 2,000	\$ 2,000
Bank	119	100
Accounts receivable	131,905	129,230
Inventories (note 1)	73,299	57,919
Prepaid expenses	5,894	7,152
	<u>\$ 213,217</u>	<u>\$ 196,401</u>

L I A B I L I T I E S

CURRENT LIABILITIES		
Accounts payable	\$ 106,636	\$ 57,304
Sales tax payable	12,460	14,954
Deposits on future rentals	62,540	42,213
Due to the City of Hamilton	31,581	81,930
	<u>\$ 213,217</u>	<u>\$ 196,401</u>

THE HAMILTON PLACE CONVENTION CENTRE, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 1984

1. SIGNIFICANT ACCOUNTING POLICIES

The Centre follows accounting principles appropriate for a non-profit organization. The more significant of these policies are summarized below.

(a) Inventories -

Inventories are valued at the lower of cost on a first-in, first-out or replacement value.

(b) Fixed Assets and Depreciation -

The land, buildings and original equipment of the Convention Centre are owned by The Corporation of the City of Hamilton. Purchases of equipment and furnishings are charged either directly to operations in the year in which the expenditures occur, or to a reserve fund established for the purchase of fixed assets.

2. SETTLEMENT OF LAW SUIT

In 1984, the Centre made a settlement of \$ 83,000 to the former General Manager. This payment including costs was financed in part by transfers totalling \$ 100,000 from reserves of the City of Hamilton.

3. CONTRIBUTION FROM THE CITY OF HAMILTON

The City of Hamilton financed \$ 180,000 of its 1984 annual contribution of \$ 472,510 from the Convention Centre's 1983 excess of revenue over expenditure. This excess which amounted to \$ 312,787 was transferred to the City of Hamilton.

4. TRANSFER TO CITY OF HAMILTON

The excess of revenue over expenditure for the year has been returned to the City of Hamilton and is normally designated for the Convention Centre Reserve for Capital Projects in the general revenue fund of the City of Hamilton. These funds and interest earned thereon will be used to finance major building repairs, purchase of equipment or replacement thereof.

THE BOARD OF THE UNIVERSITY OF THE STATE OF NEW YORK
OFFICE OF THE COMMISSIONER OF EDUCATION
ALBANY, NEW YORK

UNIVERSITY OF THE STATE OF NEW YORK

The Board of the University of the State of New York
has the honor to acknowledge the receipt of your letter of the 10th inst.

(1) University -

Enclosed are found the two letters of the 10th inst.
and the letter of the 11th inst.

(2) Board of the University -

The Board of the University of the State of New York
has the honor to acknowledge the receipt of your letter of the 10th inst.
and the letter of the 11th inst. and the letter of the 12th inst.
and the letter of the 13th inst. and the letter of the 14th inst.
and the letter of the 15th inst. and the letter of the 16th inst.
and the letter of the 17th inst. and the letter of the 18th inst.
and the letter of the 19th inst. and the letter of the 20th inst.

UNIVERSITY OF THE STATE OF NEW YORK

In 1900, the Board of the University of the State of New York
has the honor to acknowledge the receipt of your letter of the 10th inst.
and the letter of the 11th inst. and the letter of the 12th inst.
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THE HAMILTON PLACE CONVENTION CENTRE, INC.
 STATEMENT OF REVENUE AND EXPENDITURE
 FOR THE YEAR ENDED DECEMBER 31, 1984
 (with comparative figures for 1983)

	<u>1984</u>	<u>1983</u>
REVENUE		
Net contribution from food and beverage operations (Schedule #1)	\$ 274,051	\$ 232,841
Rentals	327,348	306,031
Other	53,649	55,732
	<u>655,048</u>	<u>594,604</u>
EXPENDITURE (Schedule #2)		
Administration	420,615	373,676
Maintenance	352,915	306,230
Marketing and promotion	148,580	130,461
	<u>922,110</u>	<u>810,367</u>
EXCESS OF EXPENDITURE OVER REVENUE ON OPERATIONS	267,062	215,763
CONTRIBUTION FROM THE CITY OF HAMILTON (note 3)	<u>472,510</u>	<u>528,550</u>
EXCESS OF REVENUE OVER EXPENDITURE FOR THE YEAR	205,448	312,787
TRANSFER TO CITY OF HAMILTON (note 4)	<u>205,448</u>	<u>312,787</u>
	<u>\$ -</u>	<u>\$ -</u>

THE HAMILTON PLACE CONVENTION CENTRE, INC.
 SCHEDULE OF FOOD AND BEVERAGE OPERATION
 FOR THE YEAR ENDED DECEMBER 31, 1984
 (with comparative figures for 1983)

	Beverage		Food		Total	
	1984	1983	1984	1983	1984	1983
SALES	\$ 439,913	\$ 369,351	\$ 937,131	\$ 832,728	\$ 1,377,044	\$ 1,202,079
COST OF SALES	143,583	122,969	313,730	273,109	457,313	396,078
GROSS MARGIN	\$ 296,330	\$ 246,382	\$ 623,401	\$ 559,619	\$ 919,731	\$ 806,001
OPERATING COSTS	67.4%	66.7%	66.5%	67.2%		
Salaries and wages					468,563	413,219
Employee benefits					58,487	52,207
Laundry and rental of uniforms					43,596	37,031
Supplies					62,714	57,957
Rental of equipment - net					754	1,397
Repairs and maintenance of equipment					11,116	11,198
Sundry					450	151
NET CONTRIBUTION					645,680	573,160
					\$ 274,051	\$ 232,841

UNIT 1: THE HISTORY OF THE UNITED STATES

The history of the United States is a story of exploration, discovery, and the struggle for freedom. From the first settlers to the present day, the nation has grown from a small colony to a global superpower. This unit explores the key events and figures that shaped the country's identity.

UNIT 2: THE AMERICAN WEST

THE FRONTIER

1846-1848

Year	Event	Significance
1776	Declaration of Independence	Established the United States as an independent nation.
1787	Constitution signed	Created the framework for the federal government.
1791	Bill of Rights adopted	Guaranteed individual liberties.
1800	Move to Washington, D.C.	Established the national capital.
1820	Missouri Compromise	Settled the issue of slavery in new territories.
1846	Mexican-American War	Resulted in the acquisition of California and New Mexico.
1848	Treaty of Guadalupe Hidalgo	Ended the Mexican-American War.

Year	Event	Significance
1846	California declared independence	First state to secede from the Union.
1848	Treaty of Guadalupe Hidalgo	Ended the Mexican-American War.
1850	Compromise of 1850	Resolved territorial disputes between free and slave states.
1854	Kansas-Nebraska Act	Allowed settlers to decide the slavery issue (popular sovereignty).
1857	Dred Scott Decision	Declared that African Americans were not citizens.
1860	Abraham Lincoln elected	Triggered the secession of Southern states.
1861	Fort Sumter attacked	Started the Civil War.
1862	Emancipation Proclamation	Declared freedom for slaves in Confederate states.
1863	Gettysburg Address	Reaffirmed the purpose of the Union: liberty for all.
1865	End of Civil War	Preserved the Union and ended slavery.
1868	14th Amendment	Guaranteed equal rights under the law.
1870	Reconstruction begins	Effort to reintegrate Southern states and secure rights for freed slaves.
1876	Compromise of 1876	Ended Reconstruction; returned power to Southern states.
1877	End of Reconstruction	Marked the beginning of Jim Crow laws.
1890	Wounded Knee Massacre	Symbolized the end of the Indian Wars.
1896	Plessy vs. Ferguson	Established 'separate but equal' doctrine.
1904	Spanish-American War	Established the U.S. as a world power.
1908	Baron de Hirsch Award	Honored the U.S. for its role in Jewish immigration.
1912	Progressive Era begins	Period of social and political reform.
1913	16th Amendment	Allowed federal income tax.
1917	18th Amendment	Banned alcohol (Prohibition).
1918	19th Amendment	Granted women the right to vote.
1919	18th Amendment ratified	Prohibition became law.
1920	19th Amendment ratified	Women's suffrage became law.
1921	18th Amendment ratified	Prohibition became law.
1922	19th Amendment ratified	Women's suffrage became law.
1923	18th Amendment ratified	Prohibition became law.
1924	19th Amendment ratified	Women's suffrage became law.
1925	18th Amendment ratified	Prohibition became law.
1926	19th Amendment ratified	Women's suffrage became law.
1927	18th Amendment ratified	Prohibition became law.
1928	19th Amendment ratified	Women's suffrage became law.
1929	18th Amendment ratified	Prohibition became law.
1930	19th Amendment ratified	Women's suffrage became law.
1931	18th Amendment ratified	Prohibition became law.
1932	19th Amendment ratified	Women's suffrage became law.
1933	18th Amendment ratified	Prohibition became law.
1934	19th Amendment ratified	Women's suffrage became law.
1935	18th Amendment ratified	Prohibition became law.
1936	19th Amendment ratified	Women's suffrage became law.
1937	18th Amendment ratified	Prohibition became law.
1938	19th Amendment ratified	Women's suffrage became law.
1939	18th Amendment ratified	Prohibition became law.
1940	19th Amendment ratified	Women's suffrage became law.
1941	18th Amendment ratified	Prohibition became law.
1942	19th Amendment ratified	Women's suffrage became law.
1943	18th Amendment ratified	Prohibition became law.
1944	19th Amendment ratified	Women's suffrage became law.
1945	18th Amendment ratified	Prohibition became law.
1946	19th Amendment ratified	Women's suffrage became law.
1947	18th Amendment ratified	Prohibition became law.
1948	19th Amendment ratified	Women's suffrage became law.
1949	18th Amendment ratified	Prohibition became law.
1950	19th Amendment ratified	Women's suffrage became law.
1951	18th Amendment ratified	Prohibition became law.
1952	19th Amendment ratified	Women's suffrage became law.
1953	18th Amendment ratified	Prohibition became law.
1954	19th Amendment ratified	Women's suffrage became law.
1955	18th Amendment ratified	Prohibition became law.
1956	19th Amendment ratified	Women's suffrage became law.
1957	18th Amendment ratified	Prohibition became law.
1958	19th Amendment ratified	Women's suffrage became law.
1959	18th Amendment ratified	Prohibition became law.
1960	19th Amendment ratified	Women's suffrage became law.
1961	18th Amendment ratified	Prohibition became law.
1962	19th Amendment ratified	Women's suffrage became law.
1963	18th Amendment ratified	Prohibition became law.
1964	19th Amendment ratified	Women's suffrage became law.
1965	18th Amendment ratified	Prohibition became law.
1966	19th Amendment ratified	Women's suffrage became law.
1967	18th Amendment ratified	Prohibition became law.
1968	19th Amendment ratified	Women's suffrage became law.
1969	18th Amendment ratified	Prohibition became law.
1970	19th Amendment ratified	Women's suffrage became law.
1971	18th Amendment ratified	Prohibition became law.
1972	19th Amendment ratified	Women's suffrage became law.
1973	18th Amendment ratified	Prohibition became law.
1974	19th Amendment ratified	Women's suffrage became law.
1975	18th Amendment ratified	Prohibition became law.
1976	19th Amendment ratified	Women's suffrage became law.
1977	18th Amendment ratified	Prohibition became law.
1978	19th Amendment ratified	Women's suffrage became law.
1979	18th Amendment ratified	Prohibition became law.
1980	19th Amendment ratified	Women's suffrage became law.
1981	18th Amendment ratified	Prohibition became law.
1982	19th Amendment ratified	Women's suffrage became law.
1983	18th Amendment ratified	Prohibition became law.
1984	19th Amendment ratified	Women's suffrage became law.
1985	18th Amendment ratified	Prohibition became law.
1986	19th Amendment ratified	Women's suffrage became law.
1987	18th Amendment ratified	Prohibition became law.
1988	19th Amendment ratified	Women's suffrage became law.
1989	18th Amendment ratified	Prohibition became law.
1990	19th Amendment ratified	Women's suffrage became law.
1991	18th Amendment ratified	Prohibition became law.
1992	19th Amendment ratified	Women's suffrage became law.
1993	18th Amendment ratified	Prohibition became law.
1994	19th Amendment ratified	Women's suffrage became law.
1995	18th Amendment ratified	Prohibition became law.
1996	19th Amendment ratified	Women's suffrage became law.
1997	18th Amendment ratified	Prohibition became law.
1998	19th Amendment ratified	Women's suffrage became law.
1999	18th Amendment ratified	Prohibition became law.
2000	19th Amendment ratified	Women's suffrage became law.
2001	18th Amendment ratified	Prohibition became law.
2002	19th Amendment ratified	Women's suffrage became law.
2003	18th Amendment ratified	Prohibition became law.
2004	19th Amendment ratified	Women's suffrage became law.
2005	18th Amendment ratified	Prohibition became law.
2006	19th Amendment ratified	Women's suffrage became law.
2007	18th Amendment ratified	Prohibition became law.
2008	19th Amendment ratified	Women's suffrage became law.
2009	18th Amendment ratified	Prohibition became law.
2010	19th Amendment ratified	Women's suffrage became law.
2011	18th Amendment ratified	Prohibition became law.
2012	19th Amendment ratified	Women's suffrage became law.
2013	18th Amendment ratified	Prohibition became law.
2014	19th Amendment ratified	Women's suffrage became law.
2015	18th Amendment ratified	Prohibition became law.
2016	19th Amendment ratified	Women's suffrage became law.
2017	18th Amendment ratified	Prohibition became law.
2018	19th Amendment ratified	Women's suffrage became law.
2019	18th Amendment ratified	Prohibition became law.
2020	19th Amendment ratified	Women's suffrage became law.
2021	18th Amendment ratified	Prohibition became law.
2022	19th Amendment ratified	Women's suffrage became law.
2023	18th Amendment ratified	Prohibition became law.
2024	19th Amendment ratified	Women's suffrage became law.

The American West was a land of opportunity and challenge. It was the site of the gold rush, the cattle drive, and the struggle for land and resources. The West shaped the national identity and played a key role in the country's expansion.

THE HAMILTON PLACE CONVENTION CENTRE, INC.
 SCHEDULE OF EXPENDITURES
 FOR THE YEAR ENDED DECEMBER 31, 1984
 (with comparative figures for 1983)

	<u>1984</u>	<u>1983</u>
ADMINISTRATION		
Salaries and wages	\$ 256,137	\$ 213,603
Employee benefits	37,958	30,631
Consultants fees	-	8,603
Postage	2,300	2,236
Telephone	16,797	17,351
Memberships and subscriptions	1,890	1,359
Supplies	5,367	6,325
Rental of equipment	13,118	14,594
Purchase of equipment and furnishings	531	1,001
Legal and audit	63,472	59,739
Provision for doubtful accounts	1,251	-
Information desk and cigarette sales (net)	17,376	11,978
Sundry	4,418	6,256
	<u>\$ 420,615</u>	<u>\$ 373,676</u>
MAINTENANCE		
Salaries and wages	\$ 21,420	\$ 21,753
Employee benefits	4,101	3,403
Security	77,815	74,688
Janitorial services	54,252	44,486
Insurance	28,384	28,291
Supplies	7,204	5,584
Water and sewer rates	7,457	5,347
Repairs and maintenance	148,680	120,328
Garbage disposal	2,247	1,416
Sundry	1,355	934
	<u>\$ 352,915</u>	<u>\$ 306,230</u>

	<u>1984</u>	<u>1983</u>
MARKETING AND PROMOTION		
Salaries and wages	\$ 67,041	\$ 64,083
Employee benefits	13,110	9,412
Entertainment	1,622	1,719
Travelling and car allowance	6,337	5,900
Advertising and promotions	59,249	47,806
Memberships and subscriptions	1,058	1,541
Sundry	163	-
	<u>\$ 148,580</u>	<u>\$ 130,461</u>



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